

## **Raymond A Christ**

Raymond A Christ  
W4100 Pheasant Run  
Fond du Lac, WI 54935  
960-7264

Christ Appraisal Service, Inc (christappraisal.com)  
Tax I D > 39-1758004  
Phone 920/922-8677 Fax 920/922-0377 Cell 920-

B S Business Administration - Finance  
Marquette University, 1966

Wisconsin Certified Residential Appraiser #682-9 (10/92)  
(43 years experience Real Estate Appraisal & Sales)

Wisconsin Licensed Real Estate Broker

Member Appraisal Section Wisconsin Realtors Association & National Association Realtors

Attended & completed Appraisal Certification Program of the Wisconsin Real Estate License Board - conducted by Wisconsin Realtors Association & The Appraisal Institute  
1993/2017 Wisconsin continuing education – 28+ hours Bi-Annually

Review Appraiser -City of Fond du Lac (1974-1978) Urban Renewal Neighborhood Development Program Community Development Block Grant Program

Real Estate/Real Property Consultant  
Fond du Lac Wisconsin Area Economic Authority (1978-1996), Sweetwater Texas  
Industrial Development Corporation (1985-1988)

Author/Lecturer - Tax Increment Financing and Tax Abatement  
Texas and Wisconsin 1982-96

Member Northeast Wisconsin Board of Realtors / MLS  
Metro Association of Realtors / MLS  
Green Lake Ripon Board of Realtors / MLS  
Dodge County Board of Realtors / MLS

Member of Wisconsin Realtors Association / National Association of Realtors

Instructor/Trainer Wisconsin Real Estate License Board  
(Pre-License, Broker Management, Continuing Education)  
@ Moraine Park Technical College @ Lakeshore Technical College  
@ Wisconsin Realtors Association

GRI - Graduate REALTOR Institute

Industrial Development Institute - 2 year Certificate (1974-76)  
American Economic Development Association

VA Fee Appraiser Panel  
FHA Approved National Lender Selection List

Speaker -Housing Market and Trends, Investment Analysis, Buyer Brokerage, First Time Home Buying

Attended numerous seminars on Real Estate, Relocation, Facility Location, Valuation and

Statistical Analysis. (1972-01)

APPRAISAL ACTIVITY AREA (Wisconsin Counties of) All of Fond du Lac, Sheboygan, Dodge, Calumet, Winnebago, Green Lake. Parts of Washington, Waushara, Manitowoc, Marquette, Outagamie

#### MARKET & DATA SOURCES

Four Multiple listing services, Area homebuilders, Area title companies, REALTOR connections, Computerized Data Base developed since 1981, Resource connections at government centers from past work connections.

#### COMMUNITY INVOLVEMENT

Member Fond du Lac County Economic Development Corporation, Past President Fond du Lac Multiple Listing Service, Member Board of Realtors Ethics/Professional Standards Committee and Secretary/Treasurer of Board (1994-95), Realtors Association of Northeast Wisconsin Appraisal Committee Chairman 2000/2004.

#### PROFESSIONAL & TECHNICAL COURSES - Appraisal

Basics of Appraisal	April 1992	Wisconsin Realtors
Real Estate Analysis	April 1992	Wisconsin Realtors
Sales Comparison Approach	May 1992	Wisconsin Realtors
Cost/Income Approach	May 1992	Wisconsin Realtors
Appraisal Ethics	May 1992	Wisconsin Realtors
Annual Appraisal Continuing Education – 1992 / 2017 > 28+ hours per year (through Realtors or Appraisal Institute)		



**Anne M Fogle**

Anne M Fogle  
N7267 Winnebago Dr  
Fond du Lac, WI 54935

Christ Appraisal Service, Inc  
920-922-8677 Phone  
920-922-0377 Fax

Wisconsin Certified Residential Appraiser #1743-9

High School - St Mary's Springs High School

Attended & completed Appraisal Certification Program of the  
Wisconsin Real Estate License Board - conducted by  
Madison Area Technical College

- Basics of Appraisal
- Estate Analysis
- Sales Comparison Approach
- Cost / Income Approach
- Uniform Standards of Professional Practice

Appraiser - Christ Appraisal Service (Sep 1998 –Present)

Challenged & passed Wisconsin Appraiser Examination (11-08)

2009/2017 Wisconsin continuing education – 28+ hours Bi-Annually

Member Realtors Association Northeast Wisconsin  
Wisconsin Realtors Association

APPRAISAL ACTIVITY AREA (Wisconsin Counties) Fond du Lac, Dodge, Calumet, Winnebago,  
Green Lake, Sheboygan, Washington, Manitowoc, Waushara, Marquette

**MARKET & DATA SOURCES**

Multiple listing services (four area data bases), Area homebuilders, Area title companies,  
REALTOR connections, Computerized Data Base developed since 1981, Resource connections  
at government centers from past work connections.



**Terrence R Christ**

Terrence R Christ  
1194 Martin Av  
Fond du Lac, WI 54935

Christ Appraisal Service, Inc  
920-922-8677 Phone  
920-922-0377 Fax

Wisconsin Certified Residential Appraiser #1796-9

High School - Fond du Lac Goodrich High School

Moraine Park Technical College - (Computer Technician)

Attended & completed Appraisal Certification Program of the Wisconsin Real Estate License Board - conducted by Robbins & Lloyd Appraisal School

Basics of Appraisal, Real Estate Analysis, Sales Comparison Approach, Cost / Income Approach Uniform Standards of Professional Practice

Challenged & passed Wisconsin Appraiser License Examination (06/00)

2000/2017 Wisconsin continuing education – 28+ hours Bi-Annually

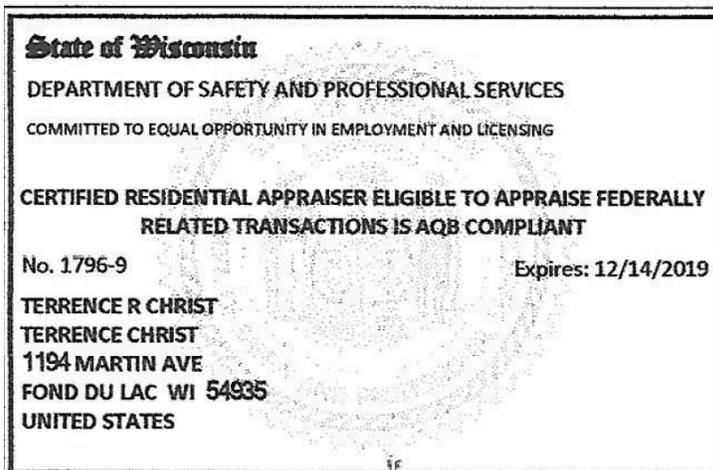
Appraiser - Christ Appraisal Service (Sep 1997 –Present)

Member - Realtors Association Northeast Wisconsin and Wisconsin Realtors Association

APPRAISAL ACTIVITY AREA (Wisconsin Counties) Fond du Lac, Dodge, Calumet, Winnebago, Green Lake, Sheboygan, Washington, Manitowoc, Waushara, Marquette

**MARKET & DATA SOURCES**

Multiple listing services (four area data bases), Area homebuilders, Area title companies, REALTOR connections, Computerized Data Base developed since 1981, Resource connections at government centers from past work connections.



## **Qualifications of MARK A. WEBER**

Wis. Certified General Appraiser #60-10 (1991)

Wis. Certified Assessor 2 (1978)

Wis. Real Estate Broker (1976)

1042 Sycamore Tree Dr.

Fond du Lac WI 54935

(920) 921-9225 (Home)

### **AREAS OF EXPERIENCE**

Property tax review and appraisal review  
Industrial Valuation and Assessment  
Complex Commercial and Ag Valuation  
Contaminated Properties  
Administration of Wisconsin Property Tax Law  
Real Estate Development and Sales  
Local government – public policy- Proven public relations  
Real Estate Appraisal Instruction

### **EMPLOYMENT HISTORY**

**Consultant – 2009 to present-** Property tax consulting, appraisal review, continuation of similar work performed as Schenck Business Solutions. Have performed valuation on all types of commercial and industrial properties.

**Senior Real Estate (Property Tax) Manager** – Schenck Business Solutions – October 2004 – December 31, 2008. Developed a property tax review department for this large regional accounting firm (550 employees). Responsible for oversight of client property tax situations. Product manager in joint collaboration with three software and consulting firms' property tax administration program. Work included estate appraisal review, appraisal review for lenders, transfer fee review work, and property tax review work that resulted in the saving of over \$2,000,000 in actual property taxes in those 4 years.

**Manufacturing Assessment Manager** Fond du Lac – (Telecommunication assessment added in 1997) Wis. Dept. of Revenue - June 1988 to Oct. 2004. Chief Manufacturing Assessor/Manager for a 10 county area in East Central Wis. Member, State Board of Assessors. Supervise, review appraisals, and perform all assessment administrative duties over a staff of 7 (5 appraisers). Valuation range of \$10,000 to \$30,000,000. Administer Mfg. M&E exemption law. Value all telecommunication property in this same area. This is a complex area of valuation and administration. I have developed many innovative procedures and valuation methods. Developed the concept of IPAS and was team lead before going to the private sector.

**Real Estate Developer-** 1995 to present – President, WLW Development and Ron-Mark Land Co. Have developed and sold a residential subdivision within 3 years – V. Oakfield. Used a TID to provide financing and benefit to the village. I am currently developing a 50 acre tract adjacent to the highway 151 bypass in Fond du Lac. This is a mixed use development.

**Equalization Review Appraiser/Field Supervisor-** 1983-June 1998 Wis. DOR  
Review appraisals and plan field work of six staff appraisers in an 8 county area. Administer and interpret state property tax law, conduct assessor schools and train staff in appraisal.

**Property Assessment Specialist** 1978-1983 Wis. DOR  
Appraise Commercial, Agricultural and Residential properties

**Property Assessment Technician** 1974-1978 Wis. DOR  
Industrial properties- measure and listing of properties, sales work, mapping and cost calculations

## **EDUCATION**

Associate Degree in Accounting  
Course work in appraisal

## **INSTRUCTION/PRESENTATIONS**

- Former Instructor for the Society of Real Estate Appraisers (now Appraisal Institute) Course 101- Introduction to Appraising Real Property.
- Instructor for Lorman Educational Services on the valuation and administration of Manufacturing and Telecommunication property in Wisconsin
- **Presenter at the following:**
  - Telecommunication Conference - University of Kansas - Wichita
  - Municipal Assessor's Institute: Contaminated Property: Theory, Practice and Case Studies (co-instructor - Dr. Kerry Van Dell, UW Madison, School of Business
  - Urban Land Institute - Milwaukee "Effects of Soil Contaminates on Real Estate Value" (co-instructors - Dr. Kerry Van Dell, UW Madison - Jim Bergschneider, Director of Underwriting, NML
  - Institute of Property Taxation - "Valuation of Property Affected by Environmental Pollution and Toxic Waste
- Conducted Assessor Re-certification Courses (1980's)
- Conducted Continuing education for Wis. Licensed Real Estate Brokers (1984-1986)
- Presentations to the Wis. Towns Association - "Valuing Rural Residential Properties"; "Single Value Assessment" and "Valuing Contaminated Properties"

## **Publications/Acknowledgements**

IAAO "Standard on the Valuation of Property Affected by Environmental Contamination"; City of Milwaukee Initial Environmental Standards; Reviewed segments of Volume I, Wis. Property Assessment Manual; Past President (1986-1987) - Fox Valley Chapter - Society of Real Estate Appraisers

### **Professional Testimony**

Wisconsin Tax Appeals Commission  
Wisconsin State Board of Assessors  
Circuit Court - Fond du Lac

## **Civic and Community Responsibilities**

Fond du Lac City Councilman 1986 -1992; Council President 1989-1990  
Re-elected 1994-1996; Council President 1994-1995 Served on many commission and boards including Plan Commission, Area Economic Authority, Redevelopment Authority, Convention Bureau, Library Board, Housing Authority, Chairman of the Citizen's Advisory Committee- Lake Winnebago Watershed . One of the initial supporters and leaders to form the Fond du Lac Economic Development Corporation. Leader in creating 5 TID's in Fond du Lac that led economic development in the early 1990's. Reorganized the Fire department and Fond du Lac Transit. One of the few Council members to ever receive an award from the Fond du Lac Association of Commerce for service on the Council.